

BIOGRAPHY

Norman is a native Clevelander who graduated from the "old" Glenville High School in January of 1959. In August of that year he entered the US Army where he served for 20 years, specializing in administration, military intelligence and computers. During various assignments he attended several colleges and also began the national expansion of a professional computer organization. Upon retiring from the service in 1979 he spent ten years in the corporate world. Tiring of corporate downsizings, and recognizing the need to have a financial "safety net", he became an entrepreneur.

Major Accomplishments:

MILITARY:

- Enlisted in the US Army in 1959 and served in Frankfurt, Germany from 1960 to 1962.
- Graduated as a Second Lieutenant from the Army's Infantry Officers Candidate School in 1964.
- Served two tours of duty in South Vietnam as both a Company Commander and as a Military Intelligence Advisor from 1967 to 1971.
 - Highest US decoration: "The Bronze Star"
 - Highest Vietnamese decoration: "Cross of Gallantry"
- Instrumental in the development of the US Army's first Computer Systems Security Program.
- Retired from the US Army in November 1979 with the officer rank of Major.

CORPORATE:

- Data Security Administrator with EATON Corporation from 1980 to 1982 and Data Security Manager with Cole National Corporation from 1982 to 1990. Responsible for the implementation and maintenance of data access controls and Disaster Recovery planning and testing for both corporate computer systems.

ENTREPRENEUR:

- Presidents' Club Member - 1974
 - Bestline Products, Inc. (A Direct Marketing Enterprise)
- Regional Director - 1992
 - NETWORK 2000 (A Direct Marketing Enterprise for SPRINT Long Distance)
Ultimately responsible for a 5 state mid-western territory.

- Executive Director Level Distributorship - 1994
 - DWG International, formerly Enviro-tech International (A Direct Marketing Enterprise)
- Financial Services Representative - 1997
 - PRIMERICA Financial Services.

PROFESSIONAL / CIVIC ORGANIZATIONS:

BLACK DATA PROCESSING ASSOCIATES (BDPA)

- Joined as a member of the Philadelphia Chapter - 1976
- Founder, Washington, DC Chapter - 1978
- Founder, Cleveland, Ohio Chapter - 1980
- First National Vice-President
- Former, Two Consecutive Terms, National President
- Executive Director, BDPA IT Corps

TOASTMASTERS

- Former, local chapter president - “Professionally Speaking”
- Certified Toast Master

RITES OF PASSAGE

- Mentor, NTU Rites of Passage Institute

CONSORTIUM OF AFRICAN –AMERICAN ORGANIZATIONS (CAAO)

- Founding Member and first Vice-Chairperson YR 2001 – 2002.